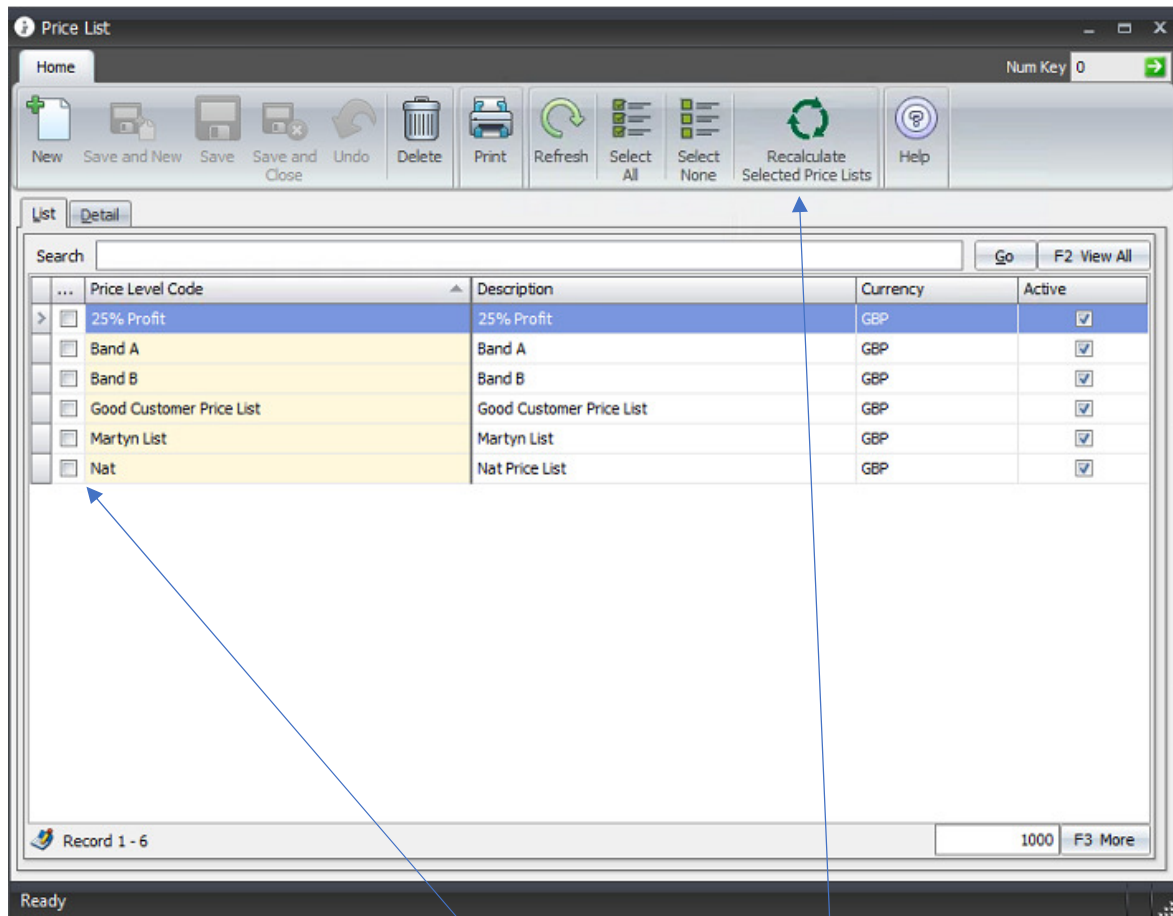




Price Lists



You have the ability to select a price lists or Select All and recalculate the sell price based on the pricing method(s) you have chosen.

You may only change price lists once or twice a year. This feature enables you to choose when to update them. You may of course have price list changes every month, week or day.

EG: Retail or Wholesale Less a Discount Scenario:

You offer a discount off a Retail or Wholesale price.

You may offer a different discount for different items off Retail or Wholesale.

You may offer different discounts to different groups of customers. In this instance you have separate price lists for each group.

You may update the Retail or wholesale price based on a Cost price + Markup % or Amount and then update the price lists.

The cost price could be based on Last cost, Average cost, Standard cost, Main Supplier cost price, Rep Cost etc. by item.

This should allow you to update prices whenever you require. Administration of price lists should become easy and less time consuming.



Price List - Good Customer Price List - Good Customer Price List

Home Num Key 0

New Save and New Save Save and Close Undo Delete Print Refresh Recalculate Selected Price Lists Min Margin Check Help

List Detail

Price List

Price Level Good Customer Price List Active Description Good Customer Price List Currency GBP

Detail

Item Name	Default UM	UM Qty.	Item Description	Min	Max	Pricing Method	Amount / %	Unit Selling Price	Discount	Net Unit Selling Price	col ...
Hand Gun	EACH	1.00	Hand Gun	1.00	100.00	Retail Price		£ 25.0000	10%	£ 22.5000	
Bullets	EACH	1.00	Bullets	1.00	99,999,999.00	Wholesale Price		£ 2.9700	20%	£ 2.3760	
CPU 3000	EACH	1.00	CPU 3000	1.00	99,999,999.00	Markup on Pricing Cost	10%	£ 220.0000	0%	£ 220.0000	
1GB RAM	EACH	1.00	1GB RAM	1.00	99,999,999.00	Markup on Last Cost	10%	£ 0.0000	0%	£ 0.0000	
19" SVGA Colour Monitor	EACH	1.00	19" SVGA Colour Monitor	1.00	99,999,999.00	Markup on Standard Cost	10.000000	£ 185.9879	0%	£ 185.9879	
20" SVGA Colour Monitor	EACH	1.00	20" SVGA Colour Monitor	1.00	99,999,999.00	Markup on Average Cost	10.000000	£ 0.0000	0%	£ 0.0000	
17" Wheels	EACH	1.00	17" Wheels	1.00	10.00	Markup on Rep Cost	10.000000	£ 0.0000	0%	£ 0.0000	
100 Frame	EACH	1.00	101 Frame	1.00	99,999,999.00	Markup on Priority Supplier Base Cost Price	10.000000	£ 56.2198	0%	£ 56.2198	
Computer Kit	EACH	1.00	Computer Kit	1.00	5.00	Fixed Amount on Pricing Cost	£ 5.0000	£ 5.0000	0%	£ 5.0000	
Danger T Shirt	EACH	1.00	Danger T Shirt	1.00	99,999,999.00	Fixed Amount on Last Cost	£ 5.0000	£ 10.0000	0%	£ 10.0000	
Danger T Shirt Colour-Blue,Size-Large	EACH	1.00	Danger T Shirt Colour-Blue,Size-Large	1.00	99,999,999.00	Fixed Amount on Standard Cost	5.000000	£ 10.0000	0%	£ 10.0000	
Danger T Shirt Colour-Blue,Size-Medium	EACH	1.00	Danger T Shirt Colour-Blue,Size-Medium	1.00	99,999,999.00	Fixed Amount on Average Cost	5.000000	£ 10.0000	0%	£ 10.0000	
Danger T Shirt Colour-Blue,Size-Small	EACH	1.00	Danger T Shirt Colour-Blue,Size-Small	1.00	99,999,999.00	Fixed Amount on Rep Cost	5.000000	£ 5.0000	0%	£ 5.0000	
Danger T Shirt Colour-Blue,Size-Extra Large	EACH	1.00	Danger T Shirt Colour-Blue,Size-Extra Large	1.00	99,999,999.00	Fixed Amount on Priority Supplier Base Cost Price	5.000000	£ 10.0000	0%	£ 10.0000	
Danger T Shirt Colour-Red,Size-Large	EACH	1.00	Danger T Shirt Colour-Red,Size-Large	1.00	99,999,999.00	Profit Margin	10%	£ 5.5356	0%	£ 5.5356	
Danger T Shirt Colour-Red,Size-Medium	EACH	1.00	Danger T Shirt Colour-Red,Size-Medium	1.00	99,999,999.00	None		£ 21.6000	0%	£ 21.6000	
Danger T Shirt Colour-Red,Size-Small	EACH	1.00	Danger T Shirt Colour-Red,Size-Small	1.00	99,999,999.00	None		£ 21.6000	0%	£ 21.6000	
Danger T Shirt Colour-Red,Size-Extra Large	EACH	1.00	Danger T Shirt Colour-Red,Size-Extra Large	1.00	99,999,999.00	None		£ 21.6000	0%	£ 21.6000	
Danger T Shirt Colour-White,Size-Large	EACH	1.00	Danger T Shirt Colour-White,Size-Large	1.00	99,999,999.00	None		£ 21.6000	0%	£ 21.6000	
Danger T Shirt Colour-White,Size-Medium	EACH	1.00	Danger T Shirt Colour-White,Size-Medium	1.00	99,999,999.00	None		£ 21.6000	0%	£ 21.6000	
Danger T Shirt Colour-White,Size-Small	EACH	1.00	Danger T Shirt Colour-White,Size-Small	1.00	99,999,999.00	None		£ 21.6000	0%	£ 21.6000	
Danger T Shirt Colour-White,Size-Extra Large	EACH	1.00	Danger T Shirt Colour-White,Size-Extra Large	1.00	99,999,999.00	None		£ 21.6000	0%	£ 21.6000	
Imprt TEST	EACH	1.00	Imprt TEST	1.00	99,999,999.00	None		£ 150.0000	0%	£ 150.0000	

Ready

The Pricing Method includes the following options:

“None” the sell price can be specified and a discount off this sell price if required. This will not automatically update the sell price.

“Retail Price” or “Wholesale Price” this if chosen would update the selling price based on any changes to these prices. If there is a discount specified then it would recalculate the net sell price.

“Markup on Pricing Cost” The pricing cost is a cost you can specify on the item. Markup is a % markup to calculate a sell price. If there is a discount specified then it would recalculate the net sell price.

“Markup on Last Cost” (same as above)

“Markup on Standard Cost” (same as above)

“Markup on Average Cost” (same as above)

“Markup on Rep Cost” (same as above)

“Markup on Priority Supplier Cost Price” (same as above)

“Fixed Amount on Pricing Cost” Fixed Amount is a value margin you want to add to the Pricing Cost to calculate a sell price. If there is a discount specified then it would recalculate the net sell price.

“Fixed Amount on Last Cost” (same as above)

“Fixed Amount on Standard Cost” (same as above)

“Fixed Amount on Average Cost” (same as above)

“Fixed Amount on Rep Cost” (same as above)

“Fixed Amount on Priority Supplier Base Cost Price” (same as above)



Price List - Good Customer Price List - Good Customer Price List

Home Num Key 0

New Save and New Save Save and Close Undo Delete Print Refresh Recalculate Selected Price Lists Min Margin Check Help

List Detail

Price List

Price Level Good Customer Price List Active Description Good Customer Price List Currency GBP

Detail

Item Name	Default UM	UM Qty.	Item Description	Min	Max	Pricing Method	Amount / %	Unit Selling Price	Discount	Net Unit Selling Price	col ...
Hand Gun	EACH	1.00	Hand Gun	1.00	100.00	Retail Price		£ 25,000.00	10%	£ 22,500.00	
Bullets	EACH	1.00	Bullets	1.00	99,999,999.00	Wholesale Price		£ 2,970.00	20%	£ 2,376.00	
CPU 3000	EACH	1.00	CPU 3000	1.00	99,999,999.00	Markup on Pricing Cost	10%	£ 220,000.00	0%	£ 220,000.00	
1GB RAM	EACH	1.00	1GB RAM	1.00	99,999,999.00	Markup on Last Cost	10%	£ 0.0000	0%	£ 0.0000	
19" SVGA Colour Monitor	EACH	1.00	19" SVGA Colour Monitor	1.00	99,999,999.00	Markup on Standard Cost	10.000000	£ 185,9879	0%	£ 185,9879	
20" SVGA Colour Monitor	EACH	1.00	20" SVGA Colour Monitor	1.00	99,999,999.00	Markup on Average Cost	10.000000	£ 0.0000	0%	£ 0.0000	
17" Wheels	EACH	1.00	17" Wheels	1.00	10.00	Markup on Rep Cost	10.000000	£ 0.0000	0%	£ 0.0000	
100 Frame	EACH	1.00	101 Frame	1.00	99,999,999.00	Markup on Priority Supplier Base Cost Price	10.000000	£ 56,2198	0%	£ 56,2198	
Computer Kit	EACH	1.00	Computer Kit	1.00	5.00	Fixed Amount on Pricing Cost		£ 5.0000	0%	£ 5.0000	
Danger T Shirt	EACH	1.00	Danger T Shirt	1.00	99,999,999.00	Fixed Amount on Last Cost		£ 5.0000	0%	£ 5.0000	
DangerTShirt-Blue-L	EACH	1.00	Danger T Shirt Colour-Blue,Size-Large	1.00	99,999,999.00	Fixed Amount on Standard Cost	5.000000	£ 10.0000	0%	£ 10.0000	
DangerTShirt-Blue-M	EACH	1.00	Danger T Shirt Colour-Blue,Size-Medium	1.00	99,999,999.00	Fixed Amount on Average Cost	5.000000	£ 10.0000	0%	£ 10.0000	
DangerTShirt-Blue-S	EACH	1.00	Danger T Shirt Colour-Blue,Size-Small	1.00	99,999,999.00	Fixed Amount on Rep Cost	5.000000	£ 5.0000	0%	£ 5.0000	
DangerTShirt-Blue-XL	EACH	1.00	Danger T Shirt Colour-Blue,Size-Extra Large	1.00	99,999,999.00	Fixed Amount on Priority Supplier Base Cost Price	5.000000	£ 10.0000	0%	£ 10.0000	
DangerTShirt-Red-L	EACH	1.00	Danger T Shirt Colour-Red,Size-Large	1.00	99,999,999.00	Profit Margin	10%	£ 5,5556	0%	£ 5,5556	
DangerTShirt-Red-M	EACH	1.00	Danger T Shirt Colour-Red,Size-Medium	1.00	5.00	Retail Price		£ 18,0000	10%	£ 16,2000	
DangerTShirt-Red-S	EACH	1.00	Danger T Shirt Colour-Red,Size-Small	1.00	99,999,999.00	None		£ 21,6000	0%	£ 21,6000	
DangerTShirt-Red-XL	EACH	1.00	Danger T Shirt Colour-Red,Size-Extra Large	1.00	99,999,999.00	None		£ 21,6000	0%	£ 21,6000	
DangerTShirt-White-L	EACH	1.00	Danger T Shirt Colour-White,Size-Large	1.00	99,999,999.00	None		£ 21,6000	0%	£ 21,6000	
DangerTShirt-White-M	EACH	1.00	Danger T Shirt Colour-White,Size-Medium	1.00	99,999,999.00	None		£ 21,6000	0%	£ 21,6000	
DangerTShirt-White-S	EACH	1.00	Danger T Shirt Colour-White,Size-Small	1.00	99,999,999.00	None		£ 21,6000	0%	£ 21,6000	
DangerTShirt-White-XL	EACH	1.00	Danger T Shirt Colour-White,Size-Extra Large	1.00	99,999,999.00	None		£ 21,6000	0%	£ 21,6000	
ImprtTest	EACH	1.00	Imprt TEST	1.00	99,999,999.00	None		£ 150,0000	0%	£ 150,0000	

Ready

In a price list there is a Margin Check button. This will ask for a % and then apply this to the net sell price. To make sure it is more than the %. If not then it will colour it red for investigation.

Item - Bullets - Stock - Bullets

Home Num Key 0

New Save Save and Close Undo Find Delete Print Stock Valuation Profit Analysis Transaction Copy Item Recalculate Price Lists Help

General Setup Accounts Costing Pricing Warehouse Item Ledger History Transactions Analysis Web Option Batches Notes Documents Non Stock Transactions API Web Option Component For Competitors

Item Pricing Apply home currency values to all currency

Pricing Method	Pricing Cost	Currency	Amount / %	Wholesale Price	Amount / %	Retail Price	Sug Retail Price
Currency Type: Home Currency							
None	£ 1,0000	GBP		£ 5,0000		£ 10,0000	£ 0,0000
Currency Type: Foreign Currency							
None	€ 1.45	EUR		€ 6.00		€ 12.00	€ 0.00
None	Php 98.14	PHP		Php 490.71		Php 981.43	Php 0.00
None	\$ 1.970	USD		\$ 5.750		\$ 11.500	\$ 0.000

Price List Display All Pricing Levels

Pricing Level	Description	Unit Measure Code	UM Qty.	Min Quantity	Max Quantity	Pricing Method	Amount Percent	Cost Price	Unit Price	Discount	Sales Price
Band A	Band A	EACH	1.00	1.00	99,999,999.00	None		£ 1.0000	£ 4.0000	0%	£ 4.0000
Unit Measure Type: Additional UM : CASE											
Band A	Band A	CASE	50.00	0.00	0.00	None		£ 0.0000	£ 0.0000	0%	£ 0.0000
Pricing Level: Band B											
Unit Measure Type: Default UM : EACH											
Band B	Band B	EACH	1.00	1.00	99,999,999.00	None		£ 1.0000	£ 4.0000	0%	£ 4.0000
Unit Measure Type: Additional UM : CASE											
Band B	Band B	CASE	50.00	0.00	0.00	None		£ 0.0000	£ 0.0000	0%	£ 0.0000
Pricing Level: Good Customer Price List											
Unit Measure Type: Default UM : EACH											
Good Customer Price List	Good Customer Price List	EACH	1.00	1.00	99,999,999.00	Wholesale Price	0.00	£ 1.0000	£ 5.0000	20%	£ 4.0000
Unit Measure Type: Additional UM : CASE											
Good Customer Price List	Good Customer Price List	CASE	50.00	0.00	0.00	None		£ 0.0000	£ 0.0000	0%	£ 0.0000

Ready

In the stock item – Pricing tab you can change the Pricing Method, change the Retail and Wholesale price. You can recalculate the price lists that include this item.